


A RESOLUTION of the Common Council of the City of Fort Wayne, Indiana, approving the proposed budget of the Fort Wayne-Allen County Convention and Tourism Authority for the calendar year 1996.

WHEREAS, the Board of managers of the Fort Wayne-Allen County Convention and Tourism Authority has prepared and submitted to this body a proposed budget for the calendar year 1996, in accordance with the provisions of I.C. 36-10-8-8, which budget this body finds to be proper and acceptable.

NOW, THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

SECTION 1. That the proposed budget of the Fort Wayne-Allen County Convention and Tourism Authority for the calendar year 1996, as submitted to this Council on December 5, 1995, be and the same is hereby approved.

SECTION 2. That this Resolution shall be effective upon passage and approval by the Mayor.


Council Member

APPROVED AS TO FORM
AND LEGALITY


J. Timothy McCaulay, City Attorney

Read the first time in full and on motion by Dan,
seconded by , and duly adopted, read the second time by
title and referred to the Committee on Lunsey (and the
City Plan Commission for recommendation) and Public Hearing to be held after
due legal notice, at the Common Council Conference Room 128, City-County
Building, Fort Wayne, Indiana, on , the , day
of , 19 , at o'clock M., E.S.T.

DATED: 12-5-95

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Read the third time in full and on motion by Dan,
seconded by , and duly adopted, placed on its passage.
PASSED best by the following vote:

	AYES	NAYS	ABSTAINED	ABSENT
TOTAL VOTES	<u>7</u>	<u>1</u>	<u> </u>	<u>1</u>
BRADBURY	<u> </u>	<u> </u>	<u> </u>	<u> </u>
EDMONDS	<u> </u>	<u> </u>	<u> </u>	<u> </u>
GIAQUINTA	<u> </u>	<u> </u>	<u> </u>	<u> </u>
HENRY	<u> </u>	<u> </u>	<u> </u>	<u> </u>
LONG	<u> </u>	<u> </u>	<u> </u>	<u> </u>
LUNSEY	<u> </u>	<u> </u>	<u> </u>	<u> </u>
RAVINE	<u> </u>	<u> </u>	<u> </u>	<u> </u>
SCHMIDT	<u> </u>	<u> </u>	<u> </u>	<u> </u>
TALARICO	<u> </u>	<u> </u>	<u> </u>	<u> </u>

DATED: 12-19-95

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Passed and adopted by the Common Council of the City of Fort Wayne,
Indiana, as (ANNEXATION) (APPROPRIATION) (GENERAL)
(SPECIAL) (ZONING) ORDINANCE RESOLUTION NO. 9-87-95
on the 19th day of December, 1995.

ATTEST:

(SEAL)

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Don J. Schmitter
PRESIDING OFFICER

Presented by me to the Mayor of the City of Fort Wayne, Indiana, on
the 20th day of December, 1995,
at the hour of 3:00 o'clock P. M., E.S.T.

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Approved and signed by me this 20th day of December,
1995, at the hour of 3:30 o'clock P. M., E.S.T.

Paul Helmke
PAUL HELMKE, MAYOR

BILL NO. R-95-12-03

REPORT OF THE COMMITTEE ON
FINANCE
THOMAS C. HENRY - CHAIR
MARK E. GIAQUINTA - VICE CHAIR
ALL COUNCIL MEMBERS

WE, YOUR COMMITTEE ON FINANCE TO WHOM WAS
REFERRED AN ~~(ORDINANCE)~~ (RESOLUTION) of the Common Council
of the City of Fort Wayne, Indiana, approving the proposed budget of the Fort
Wayne-Allen County Convention and Tourism Authority for the calendar year
1996

HAVE HAD SAID ~~(ORDINANCE)~~ (RESOLUTION) UNDER CONSIDERATION
AND BEG LEAVE TO REPORT BACK TO THE COMMON COUNCIL THAT SAID
~~(ORDINANCE)~~ (RESOLUTION) _____

<u>DO PASS</u>	<u>DO NOT PASS</u>	<u>ABSTAIN</u>	<u>NO REC</u>
<u>05.0</u>	<u>Mark E. Giaquinta</u>		
<u>J. Krassberg</u>			
<u>John Henry</u>			
<u>Sam Talarico</u>		<u>Sam E. Henry</u>	
<u>Detus R. Edwards</u>			
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

DATED: 12-19-95

Sandra E. Kennedy
City Clerk

FORT WAYNE AND ALLEN COUNTY CONVENTION
AND TOURISM AUTHORITY

PROPOSED BUDGET FOR YEAR ENDING DECEMBER 31, 1996

CASH RECEIPTS

ROOM TAX--NOTE A	\$2,090,000
INTEREST INCOME	\$ 65,000
BUILDING REVENUE	\$ 480,000
FOOD AND BEVERAGE	<u>\$ 200,000</u>
TOTAL	\$2,835,000

CASH DISBURSEMENTS

OPERATING EXPENDITURES:

LEASE & OPERATING EXPENSES - SEE DETAILED SCHEDULE ATTACHED	\$2,479,000
CONVENTION & VISITORS BUREAU-1% ROOM TAX - NOTE A	<u>\$ 340,000</u>
TOTAL	\$2,819,000

RECEIPTS IN EXCESS OF DISBURSEMENTS	\$ 16,000
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CASH AND INVESTED CASH AT BEGINNING OF YEAR	\$1,245,000
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CASH AND INVESTED CASH AT END OF YEAR	\$1,261,000
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NOTE A--THE STATE LEGISLATURE APPROVED IN 1994 AN INCREASE IN THE HOTEL MOTEL ROOM TAX FROM 5% TO 6%. THE ADDITIONAL 1% IS DEDICATED TO THE CONVENTION AND VISITORS BUREAU, BUT PASSED THROUGH THE FORT WAYNE & ALLEN COUNTY CONVENTION & TOURISM AUTHORITY'S BUDGET FOR INSPECTION AND APPROVAL.

MONIES AVAILABLE TO THE CONVENTION & VISITORS BUREAU IN 1996 ARE APPROXIMATELY \$340,000 FROM PROJECTED ROOM TAX IN 1996.

MONIES AVAILABLE TO THE FORT WAYNE & ALLEN COUNTY CONVENTION & TOURISM AUTHORITY IN 1996 ARE PROJECTED TO BE \$1,750,000 FROM 1996 ROOM TAX.

FORT WAYNE AND ALLEN COUNTY CONVENTION
AND TOURISM AUTHORITY
PROPOSED BUDGET FOR OPERATING EXPENSES
FOR THE YEAR ENDING DECEMBER 31, 1996

PERSONAL SERVICES

Salaries and Wages	\$784,000	
Fringes	\$192,000	\$ 976,000

SUPPLIES

Office	\$ 13,000	
AV	\$ 12,000	
Maintenance	\$ 32,000	
Convention	<u>\$ 10,000</u>	\$ 67,000

OTHER SERVICES & CHARGES

Capital Lease	\$596,000	
Convention Bureau	\$100,000	
Utilities	\$230,000	
Advertising & Promotion	\$150,000	
Insurance	\$ 60,000	
Professional Services	\$ 67,000	
Service Contracts	\$ 75,000	
Repairs	\$ 35,000	
Other	<u>\$ 13,000</u>	\$1,326,000

CAPITAL OUTLAY

Equipment	\$ 60,000	
Building	\$ 50,000	<u>\$ 110,000</u>

TOTAL OPERATING EXPENSES \$2,479,000

STATE OF INDIANA)
) SS:
COUNTY OF ALLEN)

CARLENE SAMCZYK AND PAUL SHAFFER, VICE PRESIDENT AND TREASURER, RESPECTIVELY, OF THE FORT WAYNE-ALLEN COUNTY CONVENTION AND TOURISM AUTHORITY, BEING FIRST DULY SWORN, REPRESENT THAT AT A MEETING DULY CALLED, THE FORT WAYNE-ALLEN COUNTY CONVENTION AND TOURISM AUTHORITY APPROVED THE WITHIN DESCRIBED BUDGET FOR THE AUTHORITY FOR THE YEAR COMMENCING JANUARY 1, 1996 AND ENDING DECEMBER 31, 1996.


CARLENE SAMCZYK


PAUL E. SHAFFER

SUBSCRIBED AND SWORN TO BEFORE ME, A NOTARY PUBLIC IN AND FOR
SAID COUNTY AND STATE, THIS _____ DAY OF NOVEMBER, 1996

MY COMMISSION EXPIRES: _____

PUBLIC

NOTARY
RESIDENT OF ALLEN COUNTY, INDIANA

TOURKOW, CRELL, ROSENBLATT & JOHNSTON
ATTORNEYS AT LAW

MARVIN S. CRELL
JOSHUA I. TOURKOW
STANLEY L. ROSENBLATT
DOUGLAS E. JOHNSTON
DENISE A. JAMES
JACK R. ROCHYBY

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203 E. BERRY STREET
FORT WAYNE, INDIANA 46802-2781

TELEPHONE
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422-9991

OF COUNSEL
FREDERICK R. TOURKOW

November 15, 1995

Fort Wayne City Council
City-County Bldg.
One Main St.
Ft. Wayne, IN 46802

RE: 1996 BUDGET OF FORT WAYNE-ALLEN COUNTY CONVENTION AND
TOURISM AUTHORITY

Dear Council Member:

Q-95-12-03

Please find enclosed the 1996 Budget for the Fort Wayne-Allen
County Convention and Tourism Authority.

Pursuant to the statutory provisions governing the activities of
the Authority, we are submitting for your inspection and approval
the operating budget for the year 1996 which reflects both the
projected revenues as well as the operating expenses for the
ensuing year. This letter also very briefly describes the
process for adopting the budget and the process for disbursing
the funds by the Authority.

The Authority adopts its annual budget during the month of
December of each year. At that time, the budget is considered,
the members of the Authority are informed of the revenues and
expenditures for the year and receive information and input from
the various standing committees as to the available resources and
needs for the ensuing year.

The proposed budget reflects the input from all sources as to the
probable expenditures by the Authority in order to conduct its
business during the year 1996. After a thorough discussion by
the seven member Authority Board, the budget is voted upon and
adopted by a majority vote. After the adoption of the budget,
the funds budgeted cannot be automatically spent or made
available for disbursement by any entity of the Authority. Prior
to the payment of any budgeted expense, the invoice and the claim
form approved by the Indiana State Board of Accounts are
submitted to the Authority for approval or rejection of payment.

Should you have any questions in connection with the procedure
for the adoption of the budget, the payment of the individual
expenses, the income and expenses incurred by the Authority in
the past year, please feel free to direct your questions to any
member of the Authority: to the Director, Robert Lister; to the
Vice President, Carlene Samczyk; to the Treasurer, Paul Shaffer;
to Marvin S. Crell, attorney for the Authority; or to Judy

November 15, 1995

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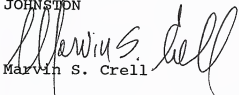
Woodward, Office Manager, and the requested information will be collected for you and reviewed with you.

We are, at this time, filing the proposed budget for the year 1996, and hope to appear before you in regular session, asking that the proposed budget be approved and be made the budget for the Authority for the year 1996.

This year, pursuant to statutory requirements, the budget of the Convention & Visitors Bureau (CVB) is being presented to you at the same time. The Board of the Authority (Grand Wayne Center) requested and the Convention & Visitors Bureau agreed to be bound by all of the rules promulgated by the Indiana State Board of Accounts regarding the expenditure of public funds. The Executive Director and members of that Board (CVB) will present to you their budget for the year 1996.

Very truly yours,

TOURKOW, CRELL, ROSENBLATT &
JOHNSTON


Marvin S. Crell

MSC/ljn
Enclosure



November 16, 1995

Dear Council Member:

Enclosed is the 1996 budget for the Convention & Visitors Bureau. The CVB is a partnership of the private and public sectors. We are charged with the responsibility of increasing convention and tourism business into our area so our community can derive the economic and social benefits of a growing tourism trade.

The new airport terminal, new I-469 highway, new Bicentennial markers and \$25 million in new attractions like the Lincoln Museum, Science Central and Headwaters Park have added greatly to our city's ability to attract visitors. Other attractions like the Children's Zoo and the Embassy Theater are undergoing major expansions.

All these improvements are important contributions to our city and county's image. We know you share in our pride and enthusiasm for our area. The Board and staff of the Convention and Visitors Bureau are dedicated to continuing the growth and progress of our tourism industry through the efficient and responsible use of all the funds provided to us for this purpose.

Thank you for your support of our efforts.

Sincerely,

David Bobilya, CVB President
Pizza Hut of Fort Wayne

Dan O'Connell, Executive Director
Convention & Visitors Bureau

Fort Wayne/Allen County Convention Visitors Bureau 1996 Budget

96 Budget

REVENUES

Room tax revenues	\$340,000
Dues, sponsorship income, programs	\$197,000
Grants, interest and other income	<u>\$15,500</u>
	\$552,500

EXPENSES

100 Series - Personal Expenses including salaries, wages, taxes and fringe benefits	\$232,532
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200 Series - Supplies including office supplies, convention materials and miscellaneous	\$14,025
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300 Series - Other Services & Charges including	
a) Advertising and sales promotion activities	\$139,445
b) Dues, education and research studies	\$15,170
c) Insurance, legal fees, computer services	\$16,115
d) Printing, postage and communications	\$103,800
e) Travel and entertainment	\$25,920
f) Utilities and rent	\$28,200

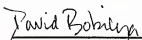
400 Series - Capital Outlay	\$2,650
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Total Expenses	<u>\$577,857</u>
Excess or Deficit	(\$25,357)

The budget will balance by year's end from new members income or use of cash reserves.

Projected cash balance as of 1/1/96	<u>89,987</u>
Projected cash balance at year's end	\$64,630

The Board of Directors, Fort Wayne/Allen County Convention & Visitors Bureau, respectfully submit the above described budget after dutifully reviewing and approving unanimously at their November 9, 1995 meeting. It was submitted to the Convention & Tourism Authority for review and inclusion to the City and County Councils.


 David Bobilya, President
 Convention & Visitors Bureau


 Dan O'Connell, Executive Director
 Convention & Visitors Bureau

Date: November 16, 1995

DIGEST SHEET

TITLE OF ORDINANCE RESOLUTION

DEPARTMENT REQUESTING ORDINANCE FORT WAYNE - ALLEN COUNTY
CONVENTION AND TOURISM AUTHORITY

SYNOPSIS OF ORDINANCE APPROVING THE 1996 PROPOSED BUDGET OF THE
FORT WAYNE - ALLEN COUNTY CONVENTION AND TOURISM AUTHORITY.

EFFECT OF PASSAGE ALLOWING THE AUTHORITY TO OPERATE PER THE
ATTACHED 1996 BUDGET.

EFFECT OF NON-PASSAGE THE AUTHORITY COULD NOT OPERATE.

MONEY INVOLVED (DIRECT COSTS, EXPENDITURES, SAVINGS) _____

ASSIGNED TO COMMITTEE (PRESIDENT) _____